

# Surviving in Agriculture



The USDA's Risk Management Agency and the University of California Cooperative Extension in Ventura County invite you to join us for **Surviving in Agriculture** a risk management workshop that will help your farm *thrive* in today's challenging environment. Workshop presentations and activities are designed to help you and your family or business partners gain a better understanding of how to manage risk in your farm operation.



## Program #1

**Friday, September 28<sup>th</sup> 2012  
9:00 a.m. - 12:00 noon**

**UC Hansen Agricultural Center  
14292 W. Telegraph Rd., Santa Paula**

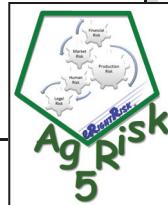


**Welcome:** Jose F. De Soto, Director, University of California Hansen Agricultural Center

**Challenges and opportunities for Agriculture in Ventura County:**  
A comprehensive overview on water, land, labor, pests, economics, and more



**Ag Risk-5: Learn more about tools for managing risk and thriving in today's agriculture**  
Dr. Jay Parsons, Agricultural Economist, Colorado State University



**Orchard Crops: risks and challenges in orchard crop production**  
Dr. Ben Faber, Small Farms & Soils and Water Farm Advisor, University of California



**Strategic Risk Management: calculate your tolerance for risk**  
John Hewlett, Ranch/Farm Management Specialist, University of Wyoming



**Ag Survivor - Risk Decisions on Farms (a risk simulation)**  
John Hewlett and Dr. Jay Parsons



## Program #2

**Friday, September 28<sup>th</sup> 2012 - 1:00 to 3:00 p.m.**



**Practice using risk management tools using actual farm records/case study information (computers provided). See how your operation compares to others, learn to analyze your own records, evaluate risk exposure and more....**

**Registration/Fee:** \$20 per farm/ranch couple if paid online or postmarked by **Friday - Sept. 21**; and \$25 thereafter or at the door. The registration fee covers lunch and instructional materials.

Register online at: <http://ucanr.org/riskmgt-2012> or contact Louise Rangel for registration details.

**Local Contact:** For more information or to request special accommodations you may need, please contact Jose F. De Soto or Louise Rangel by phone at 805-525-9293 or by email at [jfdesoto@ucdavis.edu](mailto:jfdesoto@ucdavis.edu) or [lfrangel@ucdavis.edu](mailto:lfrangel@ucdavis.edu)

